



# **Impact Report**

#### Our mission and how we achieve it

Easyfundraising's misson is to turn the everyday spending of daily life in to a force for good. We do this by delivering easy to use and seamless technology that empowers individuals to turn simple, everyday actions into something good.

We operate a 3 sided model that connects supporters who want to raise funds for good causes with on-line retailers, who make donations when supporters spend on their website.



#### Retailers (brands)

Offer cash-back 'donations' to supporters' chosen good causes.



#### **Good causes**

Checked and on-boarded onto the easyfundraising platform - then helped to recruit supporters by our team and using our toolkits.

#### Supporters

Choose which cause to support
(at any one time) and generate no-cost
donations while they shop online with
affiliated brands.

#### How does it work?

Causes are on-boarded to the easyfundraising platform once they have cleared our vetting process to check they are bone fide and meet our definition of being a good cause. We then provide advice and toolkits to the cause organiser - or 'cause admin' as we call them - so they can recruit people to become 'supporters' to the cause when they do their on-line shopping.



# We work at the hyper-local level as well as with well-known national charities

We collaborate with major national charities—including Macmillan, Save the Children, and Dementia UK—adapting our technology to deliver tailored, branded experiences for their supporters.

However, the majority of our impact is felt at a hyper-local level.

Around 75% of the good causes we support operate within their own communities, creating meaningful and often long-term change. These initiatives range from promoting inclusivity in health and fitness, to supporting disadvantaged groups, providing schools with additional learning resources, and enhancing local environments.

We reach these grassroots organisations through our extensive network of over 170 'cause partners'—umbrella bodies, national governing organisations, membership groups, and more.

Ultimately, easyfundraising offers a simple and tangible way for people to give back and support good causes across the UK and the local nature of the impact we enable helps strengthen the emotional connection between shoppers and the brands that they shop with.

# easyfundraising in numbers:

| 2005    | when we launched our website and platform                                   |  |
|---------|---|--|
| 74,000+ | the number of good causes on our platform in 2024                           |  |
| 8,000+  | brands have been available on our platform since we launched                |  |
| £2.5bn  | in GMV driven to our retail partners  |  |
| £60m    | total donations raised since we launched                                    |  |
| 80      | people in our team, making up the equivalent of 65 full time & 15 part time |  |



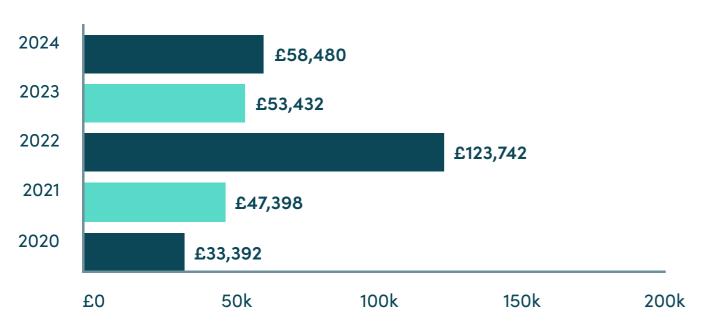
WAITROSE

£500,158

**Donations 2024** 

£58,480

Donations over-time – Last 5 years



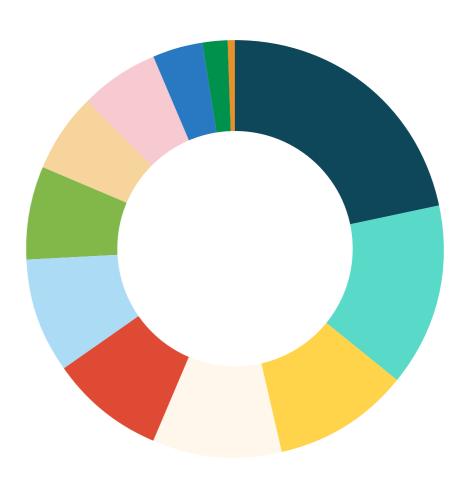


Number of causes in 2024

5,490

Number of supporters in 2024

6,557



| Cause Category                 | <b>Donation Amount</b> |  |
|--------------------------------|------------------------|--|
| Education and Childcare        | £12,537                |  |
| Animals and Wildlife           | £7,901                 |  |
| Community and Public Service   | £6,180                 |  |
| Religious Groups and Buildings | £5,811                 |  |
| Challengers and Events         | £5,544                 |  |
| Health and Wellbeing           | £5,277                 |  |
| Sports and Teams               | £4,375                 |  |
| Art and Culture                | £3,561                 |  |
| Welfare and Environment        | £3,530                 |  |
| Children's Clubs and Groups    | £2,316                 |  |
| University Funding             | £1,190                 |  |
| Business                       | £257                   |  |

We make a difference by enabling community-based fundraising all over the the UK. Here we show the amounts raised by your top 10 causes last year.



### easyfundraising Cause of the Year (Home Start Birmingham North West) £8,784 raised



Hillside Animal Sanctuary - Norwich £7,307 raised



Soi Dog Foundaition £6,075 raised



**Macmillan Cancer Support** £4,998 raised

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Cancer Research UK £4,078 raised



Protect the wild £4,036 raised



The Ginger Cat House Rescue £3,479 raised



**Many Tears Rescue** £3,439 raised



Dogs Trust £2,575 raised



Friends of Reed's School £1,706 raised

# What Home Start Birmingham North West say about easyfundraising





| Greater London   | 21% |
|------------------|-----|
| South West       | 16% |
| North West       | 4%  |
| Scotland         | 3%  |
| East of England  | 8%  |
| West Midlands    | 7%  |
| East Midlands    | 4%  |
| North East       | 4%  |
| Wales            | 3%  |
| Northern Ireland | 0%  |

<sup>\*</sup>Number represents deciles 1-5 on the indices of mass deprivation.

South East

<sup>\*\*81%</sup> of donations are matched to a region



For more information about easyfundraising, please visit: www.easyfundraising.org.uk